

**REQUEST FOR EXPRESSIONS OF INTEREST  
(CONSULTING SERVICES – INDIVIDUAL CONSULTANT SELECTION)**

***ECOWAS - Regional Off-Grid Electricity Access Project (ROGEAP) Additional Financing***

**Selection of an Individual Consultant as SENIOR FINANCIAL EXPERT FOR BOAD**

The Economic Community of West African States (ECOWAS Commission) has received a grant from the World Bank to implement the Project, “***Regional Off-Grid Electricity Access Project (ROGEAP)***”, and intends to apply part of the proceeds for the **Selection of Individual Consultant as Senior Financial Expert for BOAD** .

The consulting services (“the Services”) include the followings as shown below and the duration of the contract shall be for **an initial period of one (1) year renewable for a total up to 5 years based on satisfactory performance**. The consultant is expected to be hosted in the BOAD ’s office in Lome , TOGO (full time and/or home-based depending on COVID-19 restrictions). Activities to be performed by the Senior Financial Expert include but are not limited to the following:

- ✓ support the identification of commercial banks, leasing companies, debt funds and Micro Finance Institutions (MFIs) interested in participating in ROGEAP;
- ✓ assess the financial and organizational viability of the entities for which the Bank funding is requested;
- ✓ identify the conditions that will foster the success of these projects;
- ✓ provide any relevant elements enabling BOAD to subsequently decide on its financing;
- ✓ other ad hoc tasks within his/her area of competence that may be assigned by his/her superiors (Director, Head of Division, Head of Mission);
- ✓ take part in internal meetings related to the preselection of the projects assigned to him/her at the internal preselection Committee.
- ✓ contribute to the monitoring of project implementation within BOAD;

In terms of prospecting: based on the expressions of interest collected, the Expert shall address the following matters to ensure effective implementation of ROGEAP:

- take part in prospecting missions;
- assess all matters related to the organization, management and financial condition of commercial banks, leasing companies, debt funds and MFIs;
- identify CFIs’ weaknesses and recommend the capacity building that is required or to be included in the Loan Terms and Conditions to ensure they are adequately addressed;
- assess the environment and social risk management systems of the commercial banks, leasing companies, debt funds and MFIs in line with BOAD requirements;
- draft all the technical parts of the prospecting report and project presentation sheets for submission to the internal preselection Committee.

In terms of assessing capacity building needs, the Expert shall:

- assess, in collaboration with the technical and environmental experts of ECOWAS and BOAD, the CFIs project evaluation mechanism, including solar renewable energy projects, to identify, where appropriate, the financial, technical, environmental, gender and reporting capacity building needs during the project implementation or operation phases;
- Propose, following the assessment, a fully costed capacity building plan per CFI for their effective participation in the project implementation.

The ECOWAS Commission invites eligible Individual Consultants (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. *The shortlisting criteria are as follow:*

### **Qualification**

- at least a Masters’ degree in finance, business administration or equivalent areas.

### **Experience and skills**

- Senior Financial Expert with proven experience in the technical and financial analysis of private sector companies
- At least 15 years of professional experience, including at least 10 years in the development, assessment, and monitoring of financial sector projects within WAEMU countries;
- advanced knowledge of the updated regulations of CFIs in WAEMU countries,
- Strong planning, organization and time management skills and ability to manage multiple tasks;
- Capacity to be a member of a multi-disciplinary team, to provide advice and recommend actions;
- Proficiency in preparing and presenting professional reports and analytical papers;
- Proficient computer skills (Excel and Word in particular);
- Excellent interpersonal and communication skills, ability to manage relations with development partners, to work under pressure and handle politically and culturally sensitive issues.

### **Language**

- Candidates must have proficient communication in reading, oral and written English and French. Ability to communicate in Portuguese can be an advantage.

**Note: Citizens of ECOWAS member States are particularly encouraged to apply for this consultancy.**

The attention of interested Consultants is drawn to paragraph 3.16 and 3.17 of the World Bank’s Procurement Regulations for IPF Borrowers: Procurement in Investment Project Financing – Goods, Works, Non-Consulting and Consulting Services, July 2016, setting forth the World Bank’s policy on conflict of interest in Consulting Services.

A Consultant will be selected in accordance with the *Selection of Individual Consultant* set out in the Consultant Guidelines. **For more details on the ROGEAP Project background and the Consultant job description and selection criteria, please to refer to the attached TORs.**

Further information can be obtained at the address below during office hours *Monday to Friday from 9.00 a.m to 5.00 p.m (GMT + 1) Local Time,*

**ECOWAS Commission, Directorate of General Administration,  
Attention: Head of Procurement,  
Procurement Division, Plot 101, Yakubu Gowon Crescent, Asokoro District, Abuja,  
NIGERIA.**

**E-mail: [sbangoura@ecowas.int](mailto:sbangoura@ecowas.int) with copy to [sdouka@ecowas.int](mailto:sdouka@ecowas.int); [amahamidou@ecowas.int](mailto:amahamidou@ecowas.int); [afallah@ecowas.int](mailto:afallah@ecowas.int); [gobasi@ecreee.org](mailto:gobasi@ecreee.org); [tbadolo@boad.org](mailto:tbadolo@boad.org)**

Expressions of interest must be delivered in a written form in (person, or by mail, or by e-mail) to the address below, by **21<sup>th</sup> May 2021 at 11.00 a.m (GMT + 1).**

i) Electronically to the email addresses below:

**E-mail: [sbangoura@ecowas.int](mailto:sbangoura@ecowas.int) with copy to [sdouka@ecowas.int](mailto:sdouka@ecowas.int); [amahamidou@ecowas.int](mailto:amahamidou@ecowas.int); [afallah@ecowas.int](mailto:afallah@ecowas.int); [gobasi@ecreee.org](mailto:gobasi@ecreee.org); [tbadolo@boad.org](mailto:tbadolo@boad.org)**

ii) Delivered in a written form (one (1) signed original plus three (3) copies in (person, or by registered mail) to the physical address:

ECOWAS Commission , Procurement Division, First (1<sup>st</sup>) Floor of the ECOWAS Commission Headquarters, **Plot 101, Yakubu Gowon Crescent, Asokoro District, Abuja, NIGERIA.**

**Commissioner, General Administration & Conference**