FINANCIAL ADVISORY SERVICES

Characteristics:
Technical assistance and/or financial advisory activities for the preparation of a study or development of a project, privatization, divestiture or open sector-based competition, corporate restructuring, etc.

Purpose:
Assistance and advice to member countries and their subdivisions (commercial public sector, local authorities…) and to private companies of the Union throughout the open competition, divestiture, concession, restructuring process of all or any part of a public company or sector of activity.

Beneficiaries:
Member countries of the Union and any corporate body (including commercial public entities) from WAEMU or abroad operating within the region or desirous of investing therein in sectors eligible for the Bank’s financing.

Areas of intervention:
Industry, transport, infrastructure (ports, airports, railways, roads), mining, agriculture, agribusiness, fisheries, livestock, tourism/hospitality, telecommunications/technologies, energy, real estate, building and civil industry, etc.

Documents required:
i) A project business plan or detailed feasibility study covering aspects like rationale and market share, organization and management, technical, financial and possibly economic aspects as well as an environmental and social impact assessment;

ii) Activity reports and audited financial statements of the last 3 financial years, as required;

iii) Articles of incorporation and other legal instruments as well as any other document or information deemed relevant.